

FPLS strong commitment

to sound environmental stewardship.



Like our parent company, NextEra Energy, Inc., which has close to 43,000 megawatts of generating capacity and more than 15,000 employees in 28 states and Canada, FPLS is committed to sustainability. It is a fundamental part of how we do business.

Did you know that our organization:

- » operates the nation's third largest nuclear fleet and is the largest generator of electricity from clean natural gas;
- » has solar systems in operation throughout the U.S., including one of the largest active solar photovoltaic facilities in the country;
- » is the largest renewable energy provider in the nation with almost 8,300 megawatts of wind capacity in 17 states, including California and Canada;
- » was named to the "World's Most Ethical Companies" list by Ethisphere magazine for its "outstanding commitment to ethical leadership, compliance practices and corporate social responsibility;"
- » was listed by Corporate Responsibility magazine as one of the "100 Best Corporate Citizens" in the U.S. in 2010;
- » has one of the nation's largest, most efficient and cleanest utilities;
- » for the third year in a row, was named to the Carbon Disclosure Leadership Index in recognition of its commitment to acknowledging the risks of climate change and reducing its greenhouse gas emissions;
- » was listed among the leading companies in North America for corporate sustainability by the Dow Jones 2010 "Sustainability Index" (DJSI); and
- » in 2011 was named one of the top 10 most socially responsible companies in the world on Fortune magazine's annual survey of the "World's Most Admired Companies," and was the No. 1 company overall in its sector for the fifth consecutive year. In 2010, the company was named one of the top 10 most innovative companies in the world on Fortune's annual survey.



FPL Services.

Service isn't just part of our name it's what we guarantee our UESC partners.

FPL Services, LLC (FPLS) is a leading Energy Services Company (ESCO). We provide unparalleled energy conservation and renewable expertise to our UESC utility partners and their federal customers.

Our energy experts have first-hand knowledge of the utility industry and are uniquely qualified to execute successful UESC projects. We provide the highest level of technical performance, energy savings and contract management services the first time around – saving customers time and money.

FPLS has been supporting federal customers with their energy conservation objectives for more than two decades and is familiar with the procedures and protocols for designing, developing, and building comprehensive energy efficiency, water conservation, and renewable solutions that meet their needs.

We assume the risks and responsibilities for the energy projects we deliver and guarantee outstanding results.

Our expertise in a customer-centered utility culture makes FPLS a solid and trustworthy choice for UESC partnerships.

Take the first step,

we'll take care of the rest.

Learn more about FPLS and what makes us a leading UESC partner at www.FPL-Services.com/ESCO, or call 1-888-706-5685 to discuss your project with a member of our sales team.

FPL Services. Where proven meets possible.

Visit www.FPL-Services.com/ESCO or call 1-888-706-5685



FPL Services.



Our team has expertise to ensure absolute success.

FPLS has a forward-thinking approach to developing energy projects. We use proven technologies to achieve innovative solutions, going above and beyond to design, develop, and build energy projects that deliver energy conservation and savings.

Our team has extensive experience in traditional as well as innovative energy solutions, project funding, energy analysis, design and development, equipment procurement, construction management, commissioning, operations and maintenance, performance assurance, and project management.



All of our UESC projects are supported by:

- » Registered professional engineers
- » Measurement & Verification professionals
- » LEED accredited engineers
- » Licensed technicians and maintenance professionals
- » Certified energy engineers, general contractors, mechanical contractors, indoor air quality professionals and lighting energy professionals
- » Procurement professionals

FPLS employees are skilled at developing and administering utility rate and incentive programs, a vital piece of energy reduction analysis, design and construction.

A project management team is put together for each of our UESC projects. These teams include federal contract specialists and senior executives from customer support, operations, development, Measurement & Verification, and construction and maintenance.

In addition, we have many LEED (Leadership in Energy & Environmental Design) certified professionals who help identify and implement practical and measurable green building design, construction, operations, and maintenance solutions. Safety and security are a top priority from the audit stage to the final installations. All of our construction personnel are OSHA trained.

A successful project requires planning, communications, and teamwork.

FPLS handles every UESC project in the same way – with a team approach, performing the work approved by our partner and directed by the federal agency.

We are especially sensitive to the complex nature of UESC projects at large facilities with intricate operations and special safety and security needs. For every project, FPLS develops a plan to address these needs and the availability of funds and contract options.

We maintain regular communications with customers throughout each project phase – planning, designing, construction, commissioning, post-acceptance, and Measurement & Verification.

Having a clear understanding of our customer's goals and objectives and close communications throughout the project helps us customize services and deliver solutions that meet – and exceed – our customers requirements.

Quality and continuous improvements are hallmarks of our company.

A strong quality culture is ingrained throughout our organization. FPLS maintains the majority of the technical and professional skills and resources in-house in order to drive a better product through closer control and reduced cost.

We also ensure quality by self-performing close to 25 percent of the construction and 80 percent of the engineering, design, commissioning, and maintenance and verification of a typical project.

Our team also uses advanced Total Quality Management and Six Sigma analytical and process improvement services and business tools and solutions to determine the best implementation strategy on a task-by-task basis, improve product standardization, expedite the project schedule, and manage costs.

We are a widely respected ESCO and UESC partner.



There is no better testimonial to the success of our projects than the 60 percent repeat business that we receive from our customers. We build long-term customer partnerships over multiple project phases. These partnerships include:

- » Cape Canaveral Air Force Station
- » National Aeronautics and Space Administration
- » Patrick Air Force Base
- » U.S. Air Force
- » U.S. Coast Guard – Department of Homeland Security
- » U.S. Department of Commerce – National Oceanic and Atmospheric Administration
- » U.S. Department of the Interior
- » U.S. Department of Justice
- » U.S. Department of Veterans Affairs
- » U.S. National Park Service – Department of the Interior
- » U.S. Navy

Customers give us a high satisfaction rating for our personal service and expertise.

Delivering experienced energy savings projects is the prime driver of our business.

FPLS stands behind its work and provides:

- » Personal service
- » Technical expertise
- » Ongoing customer communication
- » Customized innovative and reliable solutions
- » Comprehensive energy retrofits and improvements
- » Timely delivery
- » Compliance with Federal Acquisition Regulations
- » Superior industry partners and subcontractors
- » Competitive pricing
- » Guaranteed savings

We consistently exceed customer expectations and deliver 100 percent of the savings guarantee.

For more than two decades, FPLS has helped customers save energy, reduce operating costs, modernize their facilities, and become better stewards of the environment. We have helped customers save more than \$90 million, reducing electricity consumption by more than 807,000 MWh and water consumption by more than 1.8 billion gallons.

By the year 2026, completed contracts will result in savings of more than 1.3 million megawatt-hours of power and avoidance of more than 765,000 tons of CO₂, 1,075 tons of NO_x and 1,700 tons of SO₂. These savings will continue to grow as FPLS develops additional projects to help new and existing customers achieve their energy and water reduction goals.

FPLS understands the challenges UESC customers face in implementing an energy program that meets all of the required energy, safety and construction mandates while still having to carry out their daily business activities.

We have decades of experience working with top financial institutions.



Because we are a part of NextEra Energy, Inc., a company with a solid financial history and 2010 revenues totaling more than \$15 billion, and have experience working with top financial institutions, we can offer secure competitive financing bids from sound national, regional and local financial partners. We also help leverage government incentives and rebates, in particular for UESC partners.