



FPL Services.

Energy efficiency for healthcare facilities

FPL Services – Meeting Your Critical Needs

FPL Services, LLC (FPLS) goes above and beyond to meet the unique high-performance needs of healthcare facilities. Service isn't just part of our name, it is what our customers depend on from FPLS. As a total energy solutions provider using industry leading energy expertise, operational discipline, and innovative technology, our customers consider our team an invaluable resource for developing energy management plans to save money, improve efficiencies, and reduce consumption.

With more than 20 years of success in developing and delivering turn-key energy and water conservation systems, FPLS combines the innovation of NextEra Energy, Inc. with the operational discipline of an ESCO who has never missed a savings guarantee. As a part of the NextEra Energy family of companies, FPLS is backed by the financial strength of NextEra Energy, one of the nation's largest providers of electricity-related services and America's number one provider of solar and wind energy.





Partnering with healthcare facilities to identify, quantify, and deliver guaranteed energy savings.

Proven Healthcare Industry Experience

FPLS has completed numerous projects within the healthcare industry. We set ourselves apart from other ESCOs through our ability to combine traditional with complex and innovative energy conservation measures (ECMs).

Our Expertise Includes

- » Energy and water saving measures
- » Renewable energy generation
- » Mechanical and electrical upgrades
- » Distributed generation
- » Building automation
- » Maintenance programs
- » Project and construction management
- » Design and Engineering
- » Project commissioning
- » Measurement and Verification (M&V)

FPLS understands and works to ensure projects meet all code requirements, including AHCA.

Guaranteed Energy Savings

FPLS offers performance based guarantees as a way to help maintain or reduce your O&M budget, while upgrading your facilities. We have never missed a savings guarantee – securing repeat business with more than 60% of our customers.

FPLS savings can include:

- » Limited/no capital expenditures
- » Annual energy cost savings
- » Investment recovered through savings

Expert in Energy Services

With technical expertise and innovation forged by more than 20 years of success in developing and delivering turn-key energy conservation systems, FPLS is backed by the financial strength of NextEra Energy, Inc.

Proven Performance

Customers give us high marks for our commitment to performance, the innovative and customized solutions we design, and our ability to understand the unique needs of every project.

The FPLS reputation for proven performance is based on:

- » A track record of long-term customer satisfaction
- » Project and vendor neutrality – we use the best and most cost-effective solutions for your facility
- » Measurement and Verification (M&V) expertise
- » A strong renewable portfolio
- » Innovative solutions utilizing the latest technology
- » Never missing a savings guarantee

Renewables

FPLS combines renewable energy technologies with energy efficiency measures to provide government facilities with long-term, sustainable solutions. Whether it's a stand-alone renewable energy project or a comprehensive energy efficiency package incorporating renewable technology, FPLS handles every aspect of the project from the designing and engineering to the installation, commissioning, operation, and maintenance. We'll help you determine the most effective and compatible renewable energy solution to fit your facilities needs.

Did You Know?

- » FPL Services parent company NextEra Energy, Inc., is the leader in renewable energy and ranked #1 among electric and gas utilities by FORTUNE® magazine.
- » NextEra Energy named Power Company of the year at the Platts 2009 Global Energy Awards.
- » Florida Power & Light Co., a NextEra Energy company, is one of the largest utilities in the U.S., a national leader in energy efficiency and the first U.S. company to receive the coveted Deming Prize.

FPL Services. Where proven meets possible.

Visit www.FPL-Services.com/ESCO or call 1-888-706-5685

FPL Services, LLC (FPLS) is a subsidiary of Florida Power & Light Company (FPL), whose parent company is NextEra Energy, Inc. ESCO (Energy Service Company) projects outside of FPL's service territory are performed as FPL Energy Services, Inc. (FPLES), a subsidiary of NextEra Energy, Inc., and an affiliate of FPL.