

Choosing the Right Energy Partner

Whether you are a business owner or manager, our Commercial Lighting Program is designed to help you make energy efficient upgrades quickly and with minimal risk – so you can focus on your business.

We offer:

- » Experienced lighting specialists who will personally assist you
- » Turn-key analysis and installation with a payback of less than 5 years
- » Lower energy usage; energy savings from lighting upgrades are typically 25-50%
- » Leverage FPLES' purchasing power on products and installation; our savings are passed on to you
- » Improve light levels and increase safety
- » Reduce maintenance; avoid typical spot re-lamp and other system maintenance expenses
- » Improved facility aesthetics



Your Energy Partner for Turn-key Design and Installation

As your total energy solutions provider, we go above and beyond to deliver customized energy efficiency solutions for your business.

With industry leading energy expertise, operational discipline, and innovative technologies, we help customers reduce energy costs and achieve their conservation goals.

Start Saving Today!

Call 1-877-968-7755 for more information or to schedule your site visit.



www.FPLES.com/Lighting

Lighting and cost saving solutions for real results



At FPL Energy Services, Inc. (FPLES), we help businesses by offering a specialized program for small-to-medium commercial markets.

- » Our program is tailored to keep businesses like yours competitive, by offering comprehensive energy efficient solutions that reduce costs, minimize risk, and benefit your bottom line.
- » By partnering with FPLES, you will have a single point of contact who can quickly assess your needs and implement customized turn-key solutions.
- » You can finance your lighting upgrade and pay via monthly installments, including direct bill or on-bill repayment for customers in the FPL territory.

Our Service Offering

If you are like most businesses, your capital investment opportunities far outweigh your capital budget. Providing the right energy efficiency solutions starts with in-depth knowledge and experience. Our deep understanding of the energy industry began more than 25 years ago, and has allowed us to develop a variety of customized energy solutions that meet our customer's specific needs.

Our Commercial Lighting Program offers energy efficiency upgrades that include:

- » Lighting (upgrades and retrofits)
- » Street and area lighting
- » HVAC
- » Controls
- » Back-up generation
- » Financing options

Saving and Financing Options

We have financing available for your project through an experienced lender who offers:

- » Competitive rates and convenient payment options
- » Fast and easy online application process
- » Same-day credit approval, for most applications
- » Convenient equipment financing with terms up to 84 months (7 years)
- » Flexible billing options include direct billing or re-payment on your monthly FPL bill (for in territory customers)



Scheduling your Survey

Start saving with three easy steps:

1. Contact FPLES today at 1-877-968-7755 to schedule a no cost/no obligation survey of your facility to see what savings opportunities are available for your facility.
2. Next, we will prepare an analysis to determine your savings potential with new lighting or other efficiency upgrades, including any available applicable rebates.
3. Finally, we will present our savings analysis to you. Upon your approval, FPLES will procure, plan, and install the new lighting and/or other efficient equipment upgrades.

Typically, within 30 days, your system upgrades will be installed and your savings will begin. Qualifying projects start as low as \$10,000.

Se habla español.

Manufacturer reduces energy consumption and improves lighting infrastructure

A partnership with Sun Coast Media leads to a customized turn-key lighting solution that improves facility lighting, reduces costs and benefits their bottom line.

Project Scope

A facility walk-through was performed to compile data for a comprehensive analysis of existing equipment and lighting levels. A proposal was developed based on unique lighting needs, capital budget limitations, and safety concerns that met Sun Coast Media's requirements and fit within their budget.

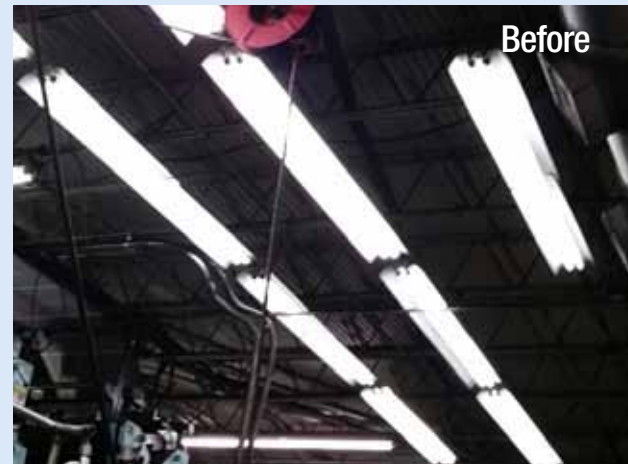
Solutions

A turn-key installation of 507 fixtures in the offices, print centers, and building exterior without any disruption to normal operations.

Projected Results

This project is projected to achieve a simple payback of 3.5 years and:

- » Save ~ \$24,000 per year in energy costs
- » Reduce annual energy consumption by 234,411 kWh, which is equivalent to the emissions of 34 passenger vehicles
- » Lower annual operations and maintenance costs by ~\$6,000
- » Increase safety with brighter light levels
- » Improve aesthetics and increase outdoor safety and visibility



Brighter lighting in the Charlotte Print Center increases employee safety and improves the work environment.